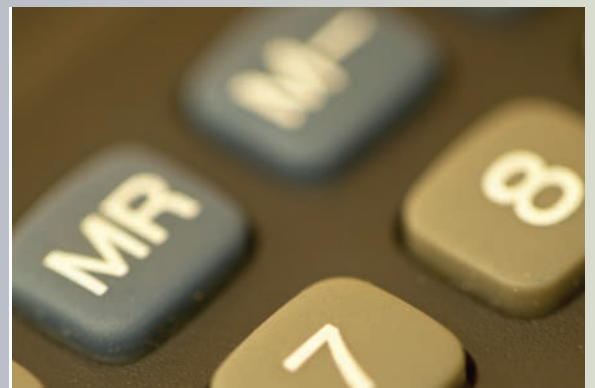


 **Marvin** and
company, p.c.
CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS



You expect your accounting firm to

- deliver financial reports*
- prepare tax returns*
- offer opinions*

We deliver the value you don't expect

Everyone thinks of numbers when they think of accounting firms.

At Marvin and Company, we see the numbers as just the beginning.

We look to the stories behind the numbers.

Maybe it's the story of a company's origins, its founders, objectives and evolution.

It could be the story of a family and its fortunes.

Or maybe it's the story of a government agency – large or small, local or state – or the story of one of the valuable nonprofit organizations that bring healing or help or happiness to our community.

By looking first to those stories, we build the best strategies to help our clients grow and succeed.

We differentiate our services by developing strong relationships with clients, connections built on trust, teamwork and communication.



“Marvin and Company knows our business as well as we do.”

Thomas McGuire
Executive Director
Pupil Benefits Plan, Inc.



Communication

First, you talk, and we listen.

To bring the best value to our clients, we must first understand their needs.

By learning about our clients and their individual financial situations and objectives, we can craft quality advice that is custom-tailored to assist in meeting their needs and goals.



“They explain things in a way that people who don’t have the experience will understand.”

Kathy Bushy
Director of Finance
New York State
Olympic Regional Development
Authority (ORDA)

Commitment

At Marvin and Company, we believe in what we do as strongly as we believe in what you do.

For us, a client isn’t just someone we bill for services; it is someone we value and respect.

We are proud to be considered a valuable member of our clients’ management team. We take this role very seriously and work hard to earn and maintain it. We ask tough questions, probe possible challenges and find and implement creative solutions that will support our clients for years to come.



Capability

At Marvin and Company, we have a very effective mix of large-firm resources and small-firm attention to detail and to service.

Our professionals have a broad understanding of how to leverage our vast accounting, auditing, tax and consulting experience to generate real value that will enhance our clients' financial future.

Serving organizations and individuals in New York's Capital Region since 1923, Marvin and Company has tremendous experience in serving:

Tax, trust and estate clients;
Small and not-so-small businesses;
Professional practices;
Not-for-profit organizations;
Government agencies (counties, cities, towns, villages and school districts);
Healthcare organizations (not-for-profit, and for-profit);
Manufacturers; and
Construction companies.

Creativity

At Marvin and Company, we have developed effective strategies for translating the financial realities of companies, agencies, families or individuals into simple and successful solutions.

We recognize that it's vital to our clients that these solutions must be practical, to ensure they can be efficiently implemented now and in the future.



“*Marvin and Company has been extraordinarily valuable to our organization for over 30 years. Whether it was a general business question or something more technical, they always have an answer for us.*”

Michael Dewey
Finance Director
St. Coleman's Home



Services

Accounting, auditing and other assurance services

Business plan development

Business valuations

Buying and selling a business

Buy/Sell agreement consulting

Children's education funding consulting

Compilations of financial statements

Computer consulting – technology security assessment

Corporate tax preparation and planning

Estate and trust tax preparation, planning and accounting

Financial forecasts and projections

Fringe benefit and retirement plan services

Government audits

IRS representation

Litigation support services

Management advisory services and business consulting

Not-for-profit entity planning services:

- compensation and benefit planning
- risk management
- strategic planning
- tax preparation and planning
- unrelated business income tax preparation and planning

Personal asset management

Personal income tax preparation and planning

Reimbursement methodology analysis and consulting

Retirement plan audits

Reviews of financial statements

Tax attribute maximization

At Marvin and Company, we emphasize communication, commitment, capability and creativity to deliver the value you don't expect.

You expect your accounting firm to deliver financial reports

You expect your accounting firm to prepare tax returns

You expect your accounting firm to offer opinions



We deliver the value you don't expect



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